



## Business Development Internship

All-Star Baseball Academy (ASBA) is currently accepting resumes for part-time Business Development Internship at our corporate office.

Founded in 1998, All-Star Baseball Academy is a well-respected, national leader in the baseball training field, with a focus on mentoring young players and emphasizing the benefits of hard work, commitment, and excellent training routines. ASBA offers both individual and team training at all of our locations for players 5 to 18 years of age.

### Job Responsibilities:

- Attend frequent training sessions through group and individual meetings as well and regularly scheduled management calls
- Preach and practice the ASBA mission statement by showing innovative, drive, and dedication to facilitating a dynamic atmosphere and acting as a mentor to all clients
- Be a problem solver by anticipating and working through problems that arise for teams, events, and clients during your time at ASBA
- Coordinate with other staff and interns on any and all projects you might be involved with
- Generate ideas and establish objectives under your immediate supervisor that help increase sales, exposure, customer service, and quality of the ASBA brand
- Develop relationships across all departments including but not limited to marketing, finance, sales, operations, and management
- Assist with maintaining our social network presence on Facebook and Twitter
- Assist with grassroots marketing initiatives and building relationships with company partners and sponsors
- Assist with making calls for customer service and sales
- Assist with data collection and reports that are presented to management. Learn reporting techniques to evaluate success on any projects you may be responsible for
- Shadow staff in different roles within the company to see a day in the life of many of our different roles

### Internship Requirements:

- Must be a current college student or recent graduate
- Must be a motivated individual with strong communication skills that is friendly and outgoing
- Should have an interest in sports, working with children, and customer service
- Should have strong multi-tasking and detail-oriented skills that can problem solve effectively
- Hours could include some nights and weekends
- Paid Internships will be 40 hours a week and should be anywhere from 4–12 months in duration
- Unpaid internships will be 20 hours a week and should be anywhere from 2-6 months in duration

To apply, please email your resume and cover letter to [resume@allstarbaseballacademy.com](mailto:resume@allstarbaseballacademy.com)